

Odd Molly International AB (publ)
Stockholm, Sweden, August 19, 2011

Interim report January 1 - June 30, 2011


## STABLE QUARTER AND ONGOING DEVELOPMENT WORK

January 1 - June 30, 2011

- $\quad$ Net sales amounted to SEK 149.7 million (161.6)
- The gross profit margin rose to 57.0 percent (56.8)
- Operating profit amounted to SEK 16.0 million (19.4), corresponding to an operating margin of 10.7 percent (12.0)
- Net profit was SEK 10.6 million (12.4)
- Earnings per share amounted to SEK 1.85 (2.16) (based on the average number of shares)


## Events during the period

- Christina Tillman is stepping down as CEO of Odd Molly and her successor, Anna Attemark, was named. The CEO transition will take place by December

April 1 - June 30, 2011

- Net sales rose to SEK 28.6 million (11.1)
- The gross profit margin was 59.3 percent (72.7)
- The operating loss was SEK -7.4 million (-12.5)
- The net loss was SEK -5.4 million (-10.3)
- Earnings per share amounted to SEK -0.94 (-1.79)
- In April Odd Molly reported an order value for the fall/winter 2011 collections of SEK 140 million


## Events after the end of the period

- Odd Molly showed its spring and summer 2012 collection during Fashion Week in Stockholm at Berns

| Key financial ratios | April-June 2011 | April-June 2010 | Change, \% | Jan-June 2011 | Jan-June 2010 | Change, \% | Full-year 2010 | July 2010- <br> June 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales, SEK million | 28,6 | 11,1 | 156 | 149,7 | 161,6 | -7 | 355,6 | 343,6 |
| Gross profit margin, \% | 59,3 | 72,7 |  | 57,0 | 56,8 |  | 56,6 | 56,8 |
| Operating profit, SEK million | -7,4 | -12,5 |  | 16,0 | 19,4 | -17 | 50,7 | 47,3 |
| Operating margin, \% | neg | neg |  | 10,7 | 12,0 |  | 14,3 | 13,0 |
| Profit after tax, SEK million | -5,4 | -10,3 |  | 10,6 | 12,4 | -14 | 36,2 | 34,4 |
| Earnings per share before and after dilution, SEK | -0,94 | -1,79 |  | 1,85 | 2,16 | -14 | 6,30 | 6,0 |
| Number of shares at end of period | 5752000 | 5752000 |  | 5752000 | 5752000 |  | 5752000 | 5752000 |
| Number of shares before and after dilution | 5752000 | 5752000 |  | 5752000 | 5752000 |  | 5752000 | 5752000 |

## CEO's comment

Sales during the second quarter were in line with our plan and include the last spring and summer merchandise. The first fall shipment, pre-fall, was also invoiced during the quarter, in contrast with 2010, when the corresponding collection was shipped in the third quarter.

## Stable gross margin - but development work is needed

We are pleased with the gross profit margin, which is stable at 57 percent, but are carefully monitoring operating costs, which rose compared with last year mainly due to a higher number of stores, an expanded organization and increased distribution costs.

The most important thing for Odd Molly is still our work to develop and balance future collections, but it will take time before the changes we have made have their full effect. As part of this transition, we hired a category manager and vice president with responsibility for the design process and product range, Jennie Högstedt Björk, who has extensive experience from similar work at H\&M.

## Sales campaign is under way in a challenging market

The sales campaign for the spring/summer 2012 is fully under way, but there is no getting around the fact that we are seeing a generally difficult market throughout the world. The company's strategic focus is on our closest and largest markets, as an element of which we held Odd Molly's big fashion show in August at home again this year after several seasons in New York. We have also introduced a new organizational structure within the sales department to improve direct contact with our external retailers.

At Modegalan last week we received an award in the category "Decor Concept of the Year" for the interior design of our concept stores. We are very pleased and proud of this award, since it is a relatively new area for us.

As we have previously announced, I will step down as CEO of the company after seven years. I am very happy that Anna Attemark, who is now development manager at H\&M's buying department, will be my successor in December. Until then it's full speed ahead as usual.

Christina Tillman, Chief Executive Officer

The Group's development


The above diagram shows rolling 12-month sales by quarter Q1 2005-Q2 2011

## Net sales

First half-year January 1 - June 30, 2011
Net sales for the first half-year 2011 amounted to SEK 149.7 million (161.6), a decrease of 7.0 percent compared with the same period of 2010. As previously announced, the total order value for the first half-year amounted to SEK 155 million. The total order value for the spring and summer 2011 collections amounted to SEK 165 million, of which SEK 26 million (17) related to the pre-spring collection, which was shipped and invoiced during the fourth quarter 2010. In June the first fall shipment (pre-fall), valued at about SEK 13 million, was shipped as well. The corresponding collection last year was not shipped and invoiced until the third quarter. The reasons why the invoiced amount was slightly lower than the reported order value for the first half-year were exchange rates effects and canceled shipments to customers with low credit ratings.


The above diagram compares sales by country in the first half of 2011 and the first half of 2010.
Sweden accounted for about 40 percent of sales for the period. Switzerland, the Netherlands and France had the largest year-on-year increases, while Sweden, Norway and the UK were among those reporting declines.

The second quarter April 1 - June 30, 2011
Net sales for the second quarter amounted to SEK 28.6 million (11.1), an increase of 156 percent compared with the same period of 2010. During the second quarter the first fall merchandise, corresponding to about SEK 13 million, was shipped and invoiced. In 2010 the same merchandise was not shipped until the third quarter.

## Earnings

The period January 1 - June 30, 2011
The gross profit margin for the first six months of the year was 57.0 percent (56.8). Increased transportation production costs were offset by favorable exchange rates and lower impairment losses on inventory obsolescence.

Operating profit amounted to SEK 16.0 million (19.4) and the operating margin was 10.7 percent (12.0).

Other external expenses, which consist largely of agent commissions, marketing, product distribution, and rents and other expenses for stores and offices, amounted to SEK 48.9 million (56.5) during the period. In the same period in 2010 other external expenses included SEK 4.2 million related to the company's listing on NASDAQ OMX Stockholm.

Personnel expenses for the period amounted to SEK 19.2 million (15.5), which means that the ratio of personnel expenses to sales was 12.8 percent (9.6). The increased number of stores and scheduled hirings in the organization otherwise explain the cost increase.

Earnings per share for the period amounted to SEK 1.85 (2.16).

The second quarter April 1 - June 30, 2011
The gross profit margin for the second quarter was 59.3 percent, compared with 72.7 percent in the same quarter of 2010. In the previous year one-off items affected gross profit by about SEK 2 million, which explains the very high margin.

The operating loss for the second quarter was SEK -7.4 million, compared with SEK 12.5 million in the previous year. The net loss was SEK -5.4 million (-10.3) and earnings per share amounted to SEK -0.94 (-1.79).

## Seasonal fluctuations

Odd Molly has six collections per year (spring, summer, fall and winter, as well as two pre-collections, pre-spring and pre-fall), of which spring and fall have historically generated the strongest sales. Odd Molly's operations are highly seasonal; the first and third quarters are strong, while the second and fourth quarters are significantly weaker. This makes it easier to follow the company's operations, sales and profits on a semiannual basis. Odd Molly ships its spring collection between January 15 and February 28 and its summer collection between March 15 and April 15, which means that the spring collection and portions of the summer collection are shipped during the first quarter. To even out deliveries and help retailers generate additional sales, a prefall shipment has been added in June and a pre-spring shipment in late December).


The above diagram shows quarterly sales Q1 2006-Q2 2011

## Financial position

The company's total assets amounted to SEK 153.1 million (143.6) on June 30, 2011. Shareholders' equity amounted to SEK 120.4 million on the same date, compared with SEK 113.3 million on June 30, 2010. The equity/assets ratio was 78.6 percent (79). Cash and cash equivalents amounted to SEK 75.7 million (81.9) at the end of period. The company has no long-term liabilities.

Accounts receivable increased from SEK 16.5 million in 2010 to SEK 28.4 million in 2011, which was mainly because the first fall shipment was invoiced during the period. In 2010 it was not invoiced until July. Receivables increased as a share of sales from 10.2 to 19.0 percent. To minimize the risk of losses on accounts receivable, customers' credit ratings are continuously monitored.

Inventories amounted to SEK 25.3 million on June 30, 2011, against SEK 22.8 million a year earlier. As a share of sales for the period, inventory amounted to 16.9 percent, compared with14.1 percent in the previous year. Inventory consisted of fall merchandise distributed to retailers in early July 2011, stock in company-owned stores, sales collections and remaining merchandise after each season.

## Investments and cash flow

The company's investments are mainly in equipment, IT systems, the web shop currently under development and the physical stores. Investments during the period amounted to SEK 1.3 million (2.6).

Cash flow from operating activities amounted to SEK 18.8 million during the second quarter, compared with SEK 46.5 million during the same period in 2010. The weaker cash flow compared with the previous year was due to the fact that merchandise was invoiced to customers at the end of the period, but that payment has not yet been received. Moreover, a dividend of SEK 25.9 million (20.1) was paid to shareholders during the second quarter. Total cash flow amounted to SEK - 7.2 million (25.5) for the second quarter 2011. Cash flow from operating activities for the period amounted to SEK 13.5 million (19.5). Total cash flow for the period was SEK -13.7 million (-3.2).

## Events during the quarter

## New CEO named

On June 15 it was announced that Christina Tillman had decided to step down from her position as CEO of Odd Molly after nearly seven years. Her replacement as CEO will be Anna Attemark, who is currently Development Manager at H\&M's buying department and will provide many years of experience and great knowledge of leadership, business development and the workings of the global fashion industry. Christina will continue to serve as CEO until Anna takes over, which is expected to be no later than December.


In June the company held a sales meeting for the spring and summer 2012 collections.


Images from Post fire dew's spring and summer 2012 collection.

## Events after the conclusion of the period

## Fashion show at Berns

On August 11 Odd Molly showed its spring and summer 2012 collections during Fashion Week at Berns in Stockholm.

## Number of shares

As of June 30, 2011 there were 5,752,000 shares outstanding.

## Employees

Odd Molly has strengthened its organization in recent years. Compared with the same period of 2010 additional retail staff have been added. At the end of the period there were a total 56 employees (50) (three of whom work at the U.S office), of whom 8 are men and 48 are women. The average number of employees during the period was 56 (43).

## Parent Company

The Parent Company sells to all countries other than the U.S., where sales are managed by the wholly owned subsidiary Odd Molly Inc. Odd Molly also has a subsidiary in Denmark, Odd Molly Denmark ApS, which is responsible for retail operations in the Danish market. All other sales are handled through the Parent Company.

The Parent Company reported net sales of SEK 144.5 million (154.1) during the period with operating profit of SEK 20.3 million (24.8). The Parent Company's adjusted shareholders' equity amounted to SEK 115.0 million (122.1). Cash and cash equivalents amounted to SEK 73.3 million (80.0).

## Outlook

Although it does not intend to issue forecasts, Odd Molly will announce order values twice a year, in April and October. The order value for the spring and summer 2012 collections will be announced on October 7, 2011.

## Risk factors

A number of factors could affect Odd Molly's results and operations. Although a large part of these risks can be managed and minimized through internal procedures, there are others that are largely beyond the company's control.

- Odd Molly is exposed to exchange rate risk in purchases from foreign suppliers and sales to foreign countries. Although Odd Molly manages this exposure through hedges, there are no guarantees that hedging strategies will be sufficient to protect operating profit from the effects of future exchange rate fluctuations. Odd Molly hedges approximately half of its net exposure in each currency.
- Economic conditions could affect demand for Odd Molly's products positively or negatively.
- Odd Molly is highly dependent on customer preferences for design, quality and price. A miscalculation of customer preferences could reduce demand for Odd Molly's products, which in turn could have a significant adverse effect on the company's operations, results and financial position.
- Odd Molly currently does not have any external funding and therefore is not affected by risks in refinancing or changes in funding terms. The company's cash and cash equivalents are invested at low risk in savings accounts or money market funds. Differences in interest rates could have an effect on the Group's interest income.
- Odd Molly's customers receive credit after approval. However, it remains a possibility that Odd Molly could incur losses if a customer is not able to make a payment. In 2010 realized customer losses corresponded to 0.4 percent (0.2) of sales. Customers' payment difficulties could also cause higher inventories, since Odd Molly will not ship to customers with unpaid overdue invoices.
- There is the possibility that any future trade restrictions, such as increased customs duties, protective measures or apparel quotas, could change Odd Molly's sourcing routines and increase costs, which in turn could have
negative consequences on Odd Molly's operations, results or financial position.
- Prices of commodities such as cotton, silk and wool can increase due to higher demand and/or lower supply, which can lead to higher purchase prices.
- Capacity utilization by Odd Molly's suppliers can change, which can lead to longer delivery times and higher prices and require Odd Molly, in order to maintain its delivery schedules, to reserve material in advance.
- Another risk is the dependence on key persons in the company. This risk is continuously reduced by building a larger and stronger organization that is less dependent on individual employees.

A more detailed description of the risks and uncertainties that Odd Molly is exposed to is provided in the annual report for 2010 and Odd Molly's prospectus for the listing on NASDAQ OMX Stockholm from 2010, both of which are available on Odd Molly's website.

## Accounting principles

The Group applies the International Financial Reporting Standards (IFRS) as adopted by the EU. This report is prepared in accordance with IAS 34 Interim Financing Reporting and the Annual Accounts Act.

Further, the consolidated statements are prepared in accordance with Swedish law by applying the Swedish Financial Reporting Board's recommendation RFR 1 Supplementary accounting rules for groups. In preparing the Parent Company's financial statements, the Swedish Financial Reporting Board's recommendation RFR 2 Reporting for legal entities has been applied. IFRS has been applied as of January 1, 2008.

The consolidated statements comprise Odd Molly International AB (Parent Company), Odd Molly Inc., which is consolidated as of May 1, 2007, and Odd Molly Denmark ApS, which is consolidated as of March 1, 2010.

Reference to the company in this interim report pertains to the Odd Molly Group.
This report has not been reviewed by the company's auditors.

| Consolidated statement of comprehensive income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April-June | April-June | Jan-June | Jan-June | Full-year |
| SEK in thousands | 2011 | 2010 | 2011 | 2010 | 2010 |
| Operating revenues |  |  |  |  |  |
| Net sales | 28558 | 11137 | 149714 | 161634 | 355551 |
| Other operating revenues | 660 | 1542 | 838 | 615 | 848 |
|  | 29217 | 12679 | 150552 | 162249 | 356399 |
| Operating expenses |  |  |  |  |  |
| Goods for resale | -11 609 | -3 038 | -64 345 | -69 830 | -154 436 |
| Other external expenses | -14 308 | -12982 | -48868 | -56 502 | -108 662 |
| Personnel expenses | -9 986 | -8506 | -19 213 | -15 531 | -33 886 |
| Depreciation/amortization of tangible and intangible fixed assets | -1 040 | -612 | -2 081 | -1 022 | -3 348 |
| Other operating expenses | 281 | 0 | 0 | 0 | -5 399 |
|  | -36 662 | -25 139 | -134 507 | -142885 | -305 732 |
| Operating profit | -7445 | -12 460 | 16045 | 19364 | 50668 |
| Result from financial items |  |  |  |  |  |
| Interest income | 418 | 130 | 704 | 263 | 734 |
| Interest expenses | 53 | -6 | -102 | -6 | 0 |
|  | 472 | 124 | 602 | 256 | 734 |
| Profit after financial items | -6973 | -12336 | 16647 | 19621 | 51401 |
| Taxes | 1576 | 2065 | -6 016 | -7 208 | -15 176 |
| Net profit for the year/period |  |  |  |  |  |
| attributable to Parent Company's shareholders | -5 397 | -10 271 | 10631 | 12413 | 36226 |
| Other total comprehensive income |  |  |  |  |  |
| Translation difference | -238 | -407 | -825 | -432 | 342 |
| Reclassified to operating profit | 0 | 0 | -1 054 | 12 | -876 |
| Change fair value securities | -310 | 884 | -1 140 | 884 | 1977 |
| Tax effect fair value securities | 82 | -232 | 577 | -238 | -290 |
| Total comprehensive income for the period |  |  |  |  |  |
| attributable to Parent Company's shareholders | -5 864 | -10 026 | 8189 | 12639 | 37379 |
| Number of shares before and after dilution | -0,94 | -1,79 | 1,85 | 2,16 | 6,30 |


| Consolidated balance sheet |  |  |  |
| :---: | :---: | :---: | :---: |
|  | June 30 | June 30 | December 31 |
| SEK in thousands | 2011 | 2010 | 2010 |
| ASSETS |  |  |  |
| Fixed assets |  |  |  |
| Intangible fixed assets |  |  |  |
| Tenancy rights and other intangible fixed assets | 2386 | 2954 | 2770 |
|  | 2386 | 2954 | 2770 |
| Tangible fixed assets |  |  |  |
| Equipment, tools, fixtures and fittings | 7506 | 6936 | 8051 |
|  | 7506 | 6936 | 8051 |
| Total fixed assets | 9892 | 9890 | 10821 |
| Current assets |  |  |  |
| Inventories, etc. |  |  |  |
| Finished products and goods for resale | 24833 | 22813 | 23175 |
| Advances to suppliers | 471 | 0 | 0 |
|  | 25304 | 22813 | 23175 |
| Current receivables |  |  |  |
| Accounts receivable | 28400 | 16519 | 38388 |
| Derivatives | 0 | 884 | 1093 |
| Other receivables | 9464 | 3716 | 3336 |
| Prepaid expenses and accrued income | 4402 | 7891 | 4995 |
|  | 42266 | 29010 | 47812 |
| Cash and bank balances | 75663 | 81919 | 89204 |
| Total current assets | 143233 | 133742 | 160191 |
| TOTAL ASSETS | 153125 | 143632 | 171012 |
|  | June 30 | June 30 | December 31 |
| SHAREHOLDERS' EQUITY AND LIABILITIES | 2011 | 2010 | 2010 |
| Shareholders' equity attributable to Parent Company's shareholders |  |  |  |
| Share capital (5,752,000 shares) | 575 | 575 | 575 |
| Other paid-in capital | 26010 | 26010 | 26010 |
| Reserves | -811 | 0 | 1190 |
| Retained earnings | 94596 | 86741 | 110291 |
| Total shareholders' equity | 120370 | 113326 | 138066 |
| Long-term liabilities and provisions |  |  |  |
| Deferred tax | 7826 | 4876 | 8455 |
| Total long-term liabilities | 7826 | 4876 | 8455 |
| Current liabilities |  |  |  |
| Advances from customers | 135 | 107 | 182 |
| Accounts payable | 10912 | 5590 | 5839 |
| Derivatives | 1101 | 0 | 0 |
| Current tax liabilities | 695 | 6280 | 2607 |
| Other liabilities | 1297 | 1374 | 4737 |
| Accrued expenses and deferred income | 10789 | 12078 | 11125 |
| Total current liabilities | 24929 | 25430 | 24490 |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | 153125 | 143632 | 171012 |
| Pledged assets | 2500 | 2500 | 2500 |
| Contingent liabilities | None | None | None |


|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Summarized changes in the Group's shareholders' equity |  |  |  |
| SEK in thousands |  |  |  |
|  | June 30 | June 30 December 31 |  |
| Attributable to Parent Company's shareholders | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 0}$ |
| Shareholders' equity at the beginning of the period/year | 138066 | 120819 | 120819 |
| Dividend | -25884 | -20132 | -20132 |
| Total comprehensive income for the year/period | 8189 | 12639 | 37379 |
| Shareholders' equity at the end of the year/period | 120370 | 113326 | 138066 |


| Cash flow statement for the Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April-June | April-June | Jan-June | Jan-June | Full-year |
| SEK in thousands | 2011 | 2010 | 2011 | 2010 | 2010 |
| Operating activities |  |  |  |  |  |
| Operating profit | -7 445 | -12 460 | 16045 | 19364 | 50668 |
| Adjustments for items not included in cash flow |  |  |  |  |  |
| Depreciation/amortization and impairment losses | 1040 | 612 | 2081 | 1022 | 3348 |
| Exchange rate gains/losses | -743 | -60 | -1 818 | -165 | 1974 |
| Interest received | 418 | 130 | 704 | 263 | 734 |
| Interest paid | 53 | -6 | -102 | -6 | 0 |
| Income tax paid | 2395 | -3 847 | -8 615 | -13 258 | -21 320 |
| Cash flow from operating activities |  |  |  |  |  |
| before changes in working capital | -4 282 | -15 630 | 8294 | 7220 | 35403 |
| Changes in working capital |  |  |  |  |  |
| Change in inventories | 611 | -1860 | -2 295 | 2170 | 1348 |
| Change in receivables | 39909 | 85855 | 5218 | 11347 | -7444 |
| Change in current liabilities | -17 392 | -21 866 | 2304 | -1 218 | 1730 |
| Cash flow from operating activities | 18846 | 46498 | 13522 | 19518 | 31038 |
| Investing activities |  |  |  |  |  |
| Acquisition of intangible fixed assets | -32 | 0 | -197 | -200 | -596 |
| Acquisition of tangible fixed assets | -125 | -872 | -1 111 | -2 422 | -5 992 |
| Cash flow from investing activities | -157 | -872 | -1 308 | -2 622 | -6 588 |
| Dividend paid | -25 884 | -20 132 | -25 884 | -20 132 | -20 132 |
| Cash flow from financing activities | -25 884 | -20 132 | -25 884 | -20 132 | -20 132 |
| Cash flow for the year/period | -7 195 | 25494 | -13 670 | -3 236 | 4318 |
| Cash and cash equivalents at the beginning of the period | 82532 | 56346 | 89204 | 85035 | 85035 |
| Exchange rate difference in cash and cash equivalents | 326 | 79 | 129 | 120 | -149 |
| Cash and cash equivalents at the end of the period | 75663 | 81919 | 75663 | 81919 | 89204 |


| Parent Company income statement |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April-June | April-June | Jan-June | Jan-June | Full-year |
| SEK in thousands | 2011 | 2010 | 2011 | 2010 | 2010 |
| Operating revenues |  |  |  |  |  |
| Net sales | 26968 | 10596 | 144446 | 154099 | 341446 |
| Other operating revenues | 938 | 485 | 838 | 485 | 874 |
|  | 27906 | 11080 | 145284 | 154584 | 342320 |
| Operating expenses |  |  |  |  |  |
| Goods for resale | -10 649 | -2 413 | -61904 | -65 412 | -146512 |
| Other external expenses | -12 635 | -10964 | -44 318 | -49 705 | -102 919 |
| Personnel expenses | -9 198 | -7481 | -17477 | -13943 | -29 866 |
| Depreciation/amortization of tangible and intangible fixed assets | -642 | -371 | -1 280 | -729 | -1 849 |
| Other operating expenses | 0 | 0 | 0 | 0 | -5 518 |
|  | -33124 | -21 229 | -124 979 | -129 788 | -286 664 |
| Operating profit | -5 219 | -10 149 | 20305 | 24795 | 55656 |
| Result from financial items |  |  |  |  |  |
| Interest income | 418 | 281 | 704 | 545 | 734 |
| Interest expenses | 54 | -2 | -101 | -4 | -61 |
| Write-down of carrying amount of shares in subsidiary | 0 | 0 | 0 | 0 | -17 115 |
|  | 473 | 278 | 603 | 541 | -16 442 |
| Profit after financial items | -4746 | -9 871 | 20908 | 25336 | 39214 |
| Appropriations | 0 | 0 | 0 | 0 | -14 300 |
| Taxes | 1362 | 2088 | -6 323 | -7 168 | -11 627 |
| Net profit for the year/period | -3 384 | -7 783 | 14585 | 18168 | 13287 |


| Parent Company's total comprehensive income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net profit for the year/period | -3 384 | -7 783 | 14585 | 18168 | 13287 |
| Other total comprehensive income |  |  |  |  |  |
| Reclassified to operating profit | 0 | 0 | -1 054 | 12 | -876 |
| Change fair value securities | -310 | 884 | -1 140 | 884 | 1977 |
| Tax effect fair value securities | 82 | -232 | 577 | -238 | -290 |
| Total comprehensive income for the period | -3 613 | -7131 | 12968 | 18826 | 14098 |


| Parent Company balance sheet |  |  |  |
| :---: | :---: | :---: | :---: |
|  | June 30 | June 30 | December 31 |
| SEK in thousands | 2011 | 2010 | 2010 |
| ASSETS |  |  |  |
| Fixed assets |  |  |  |
| Intangible fixed assets |  |  |  |
| Tenancy rights and other intangible fixed assets | 2386 | 2954 | 2770 |
|  | 2386 | 2954 | 2770 |
| Tangible fixed assets |  |  |  |
| Equipment, tools, fixtures and fittings | 2751 | 2852 | 2340 |
|  | 2751 | 2852 | 2340 |
| Financial fixed assets |  |  |  |
| Shares in subsidiaries | 343 | 343 | 343 |
| Receivables from subsidiaries | 3520 | 14178 | 3466 |
|  | 3862 | 14521 | 3808 |
| Total fixed assets | 9000 | 20326 | 8917 |
| Current assets |  |  |  |
| Inventories, etc. |  |  |  |
| Finished products and goods for resale | 21594 | 18703 | 19708 |
| Advances to suppliers | 471 | 0 | 0 |
|  | 22065 | 18703 | 19708 |
| Current receivables |  |  |  |
| Accounts receivable | 27950 | 15767 | 37498 |
| Derivatives | 0 | 884 | 1093 |
| Receivables from Group companies | 2881 | 8951 | 1919 |
| Other receivables | 8646 | 2003 | 2134 |
| Prepaid expenses and accrued income | 3643 | 3559 | 3990 |
|  | 43120 | 31165 | 46634 |
| Cash and bank balances | 73296 | 79957 | 86744 |
| Total current assets | 138481 | 129825 | 153086 |
| TOTAL ASSETS | 147481 | 150152 | 162004 |
| SHAREHOLDERS' EQUITY AND LIABILITIES |  |  |  |
| Shareholders' equity | 91458 | 109045 | 104374 |
| Untaxed reserves | 31956 | 17656 | 31956 |
| Current liabilities |  |  |  |
| Advances from customers | 122 | 104 | 167 |
| Accounts payable | 10417 | 4270 | 5235 |
| Current liability Group company | 32 | 342 | 2512 |
| Derivatives | 1101 | 0 | 0 |
| Current tax liabilities | 695 | 6281 | 2602 |
| Other liabilities | 1225 | 1058 | 4636 |
| Accrued expenses and deferred income | 10476 | 11394 | 10522 |
| Total current liabilities | 24067 | 23450 | 25674 |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | 147481 | 150152 | 162004 |
| Pledged assets | 2500 | 2500 | 2500 |
| Contingent liabilities | None | None | None |

The Board of Directors and the President certify that the semiannual report gives a true and fair overview of the operations, financial position and results of the Parent Company and the Group and that it describes the significant risks and uncertainties faced by the Parent Company and the companies in the Group.

Stockholm, August 19, 2011

| Christer Andersson, Chairman | Karin Wallin-Norman, Board Member |
| :--- | :--- |
| Karin Jimfelt-Ghatan, Board Member | Mia Arnhult, Board Member |
| Patrik Tillman, Board Member | Nils Vinberg, Board Member |

Christina Tillman, President \& CEO

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## About Odd Molly

Odd Molly is a Swedish company that designs, markets and sells fashion. Odd Molly products are sold through 1,300 retailers in around 40 countries around the world. In addition, Odd Molly currently has three concept stores in Stockholm, Los Angeles and Copenhagen as well as two outlets in Kungsbacka and Barkaby. Odd Molly has 56 employees. The company's profitable growth is the result of creative design, consistent branding and a business model that facilitates expansion with limited capital requirements and minimal inventory risk. Odd Molly's share is traded as of June 21, 2010 on NASDAQ OMX Stockholm.

## Scheduled information dates

- Order values for the first half of 2012 (spring and summer collections) will be announced on October 21, 2011.
- The interim report for the third quarter, July-September 2011, will be released on October 21, 2011.

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