Q2 REPORT 2022

### Strong first half year



#### Highlights January – June 2022



Logistea Q2 2022

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# Property portfolio in attractive locations with extensive land bank for growth

**66** properties

**500** tsqm total lettable area

**4.2** SEK billion total property value

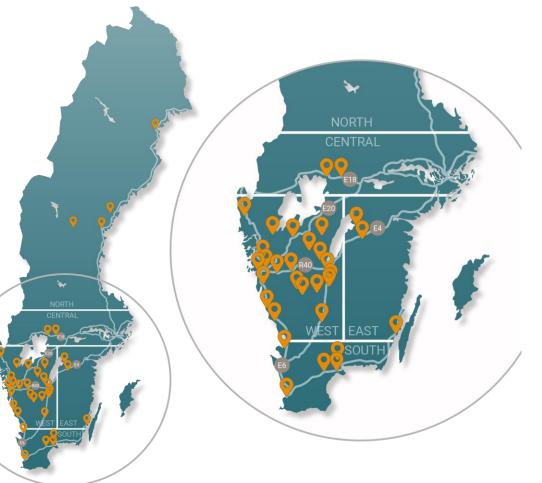
8.1 5 years average remaining lease period val

99.3% occupancy rate

**271** SEK million contracted annual rent

**310** tsqm building rights

5.9% valuation yield



#### 25 investment properties acquired Jan – Jun 2022



**Portfolio of 15 logistics and light industrial properties in Sweden.** Acquired May, 2022. Located in well-established logistics and industrial areas.

Property value: SEK 745 million 121,000 sqm leasable area Fully let to tenants within same owner group ~13 years average remaining lease contracts **Warehouse and logistics property in Hylte.** Acquired March, 2022. Located in a wellconnected location along national highway 26 between highways E4 and E6, and with proximity to Halmstad.

Property value: SEK 85 million 22,600 sqm leasable area. Anchor tenant Gnotec Sweden AB ~8 years average remaining lease contract



**Commercial and industrial property in Skövde.** Acquired May, 2022. Located in Stallsiken retail area.

Property value: SEK 79.4 million 5,100 sqm leasable area Let to Borgunda Bygghandel, Cramo and AutoSpa

~14 years triple-net lease contract

#### **Project properties**





**Viared, Borås** Approximately 9,000 square meters of state-of-the-art warehouse and logistics space completed and handed over to the tenant, who has installed automation solutions "Autostore". Ongoing modernization of original building. Expansive area between Gothenburg and Jönköping and close to European highways.

- $\sim$  Yield on cost 8.1%
- 21,400 sqm leasable area
- ~70% let to Cellbes (e-commerce/clothes)
- ~12 years remaining triple-net lease contract

**Vaggeryd Logistikpark** Extensive development area in excellent logistics location south of Jönköping. First stage, a state-of-the-art property for logistics and light industry of about 13,500 square meters completed and tenants have been able to move in.Prime logistics location with direct access to European highway E4 and close to railway

~ Yield on cost 8.0%

Fully let to 3 tenants (Azelio, BLL and PDL). ~10 years average remaining triple-net lease contract



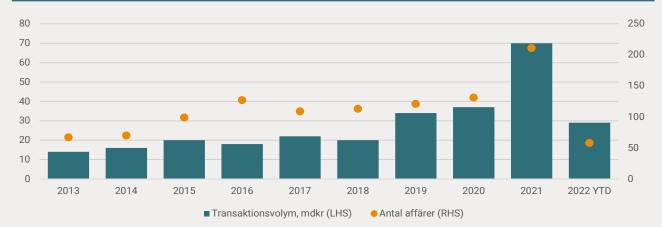
**Svenljunga** Potential to be one of the larger industrial projects in Sweden. LOI of lease agreement signed by Logistea and Hansson Holding with battery manufacturer Freyr Battery for 380,000 sqm new building area. Land reservation agreement of one million sqm signed with Svenljunga Municipality.

# Sustained strong demand for properties in warehousing, logistics and light industry

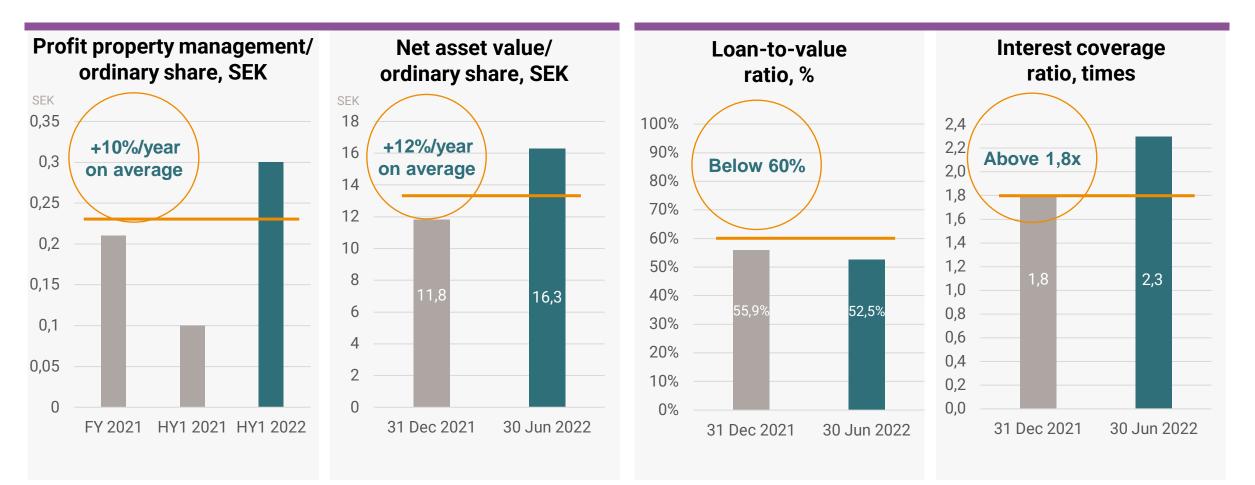
#### Market trends

- Increase emphasis on secured and sustainable supply chains
- Production moved closer to home markets and increased warehousing to secure delivery
- Increased climate awareness generates demand for energy-efficient buildings.
- Major deals in Q2 indicate sustained high interest in warehousing and logistics segment among investors
- Record pricing for building rights in Sweden seen during Q2

#### Transaction volume in Sweden, logistics and industrial properties 2013 - 2022



## Financial targets 2022 – FY 2026 reflects profitable growth and solid financials



🛑 = Target

#### Sustainability targets in line with UN Global Compact / Agenda 2030 / BREEAM



### Financials



#### Strong earnings – increased rental income and property value

MSEK	Q2 2022	Q2 2021	HY1 2022	HY1 2021
Rental income	56	19	106	37
Net operating income (NOI)	39	13	72	25
Central administration	-8	-7	-16	-12
Net financial income	-13	-4	-25	-8
Profit from property management	18	2	31	5
Changes in property value	135	102	314	105
Тах	-30	-24	-67	-26
Net profit from real estate operations	125	80	280	84

- Larger volume and new tenants lead to increased rental income.
- NOI in line with expectations. Adjusted operating margin of 83.2% (81.3) for the quarter and 83.8% (78.1) half year.
- Increased valuation yield of 5.9% from previous quarter (5.8), still resulting in a positive unrealised change in property value of MSEK 135 (102). Of the MSEK 135, MSEK 24 is referring to profit from project development.

#### Improved cash flow

MSEK	Q2 2022	HY 2022	FY 2021
Cash flow from operations, before changes in working capital	18	32	34
Cash flow from investment activities	-163	-341	-493
Cash flow from financing activities	202	239	658
Cash/cash equivalents	130	130	218

- All figures for property operation
- Improved operating cash flow due to increased property portfolio
- Investments HY 2022:
  - Acquisitions = MSEK 1,086
  - Project properties = MSEK 178 (Vaggeryd Logistikpark and Viared, Borås)

### Earnings capacity

#### Earnings capacity, MSEK MSEK 31/12/2020 31/03/2021 30/06/2021 30/09/2021 31/12/2021 31/03/2022 30/06/2022 Income investment properties 60 68 85 87 155 179 247 Income project properties 34 34 20 24 --Non recoverable property costs -18 -19 -34 -21 -22 -31 -33 42 237 Net operating income 49 64 99 158 166 Central administration -6 -7 -10 -15 -20 -26 -30 Net finance costs -10 -12 -20 -23 -53 -55 -84 30 Profit before tax 26 34 61 85 85 123

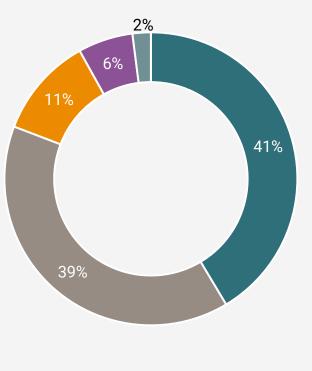


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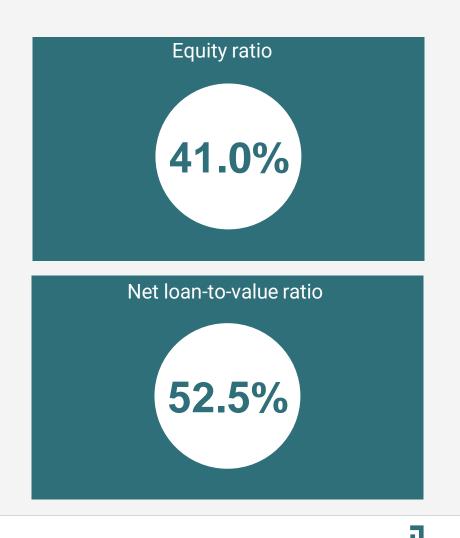
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#### Solid financing profile

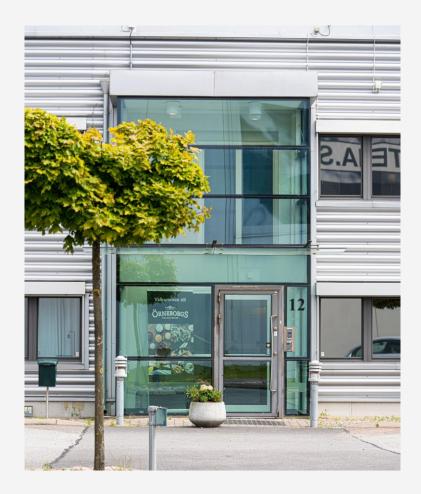
- In 2022, a preferred share issue of MSEK 350 before issuing costs, was completed in Q2 2022.
- Net debt at the balance sheet date amounted to MSEK 2,198 (1,468), of which bank financing accounts for the largest part.
- Net borrowing in HY1 2022 amounted to a total of MSEK 644 (698).
- Net loan-to-value decreased to 52.5% from 55.9%.
- Interest cover ratio increased to 2.3 (1.8).
- Average tied-up capital time of 2.1 years (2.4) and the average fixed-interest period of 0.9 years (0.5).
- The average interest rate was 3.6% (3.1).



- Shareholders equity
- Bond loans
- Bank debtOther liabilities
- Promissory loans



#### Logistea with an excellent value-creating platform



- Strong fundamentals in our property segment.
- Improved financials over all.
- New strategic business plan and growth ambitions.
- Growth driven by transactions, new developments and active management.
- Proven transaction team with great market knowledge and network.
- Financially strong, and active main shareholders.

Solid platform for delivering modern and sustainable premises to tenants, and a good return to shareholders over time.

### Thank you!

www.logistea.se